# HUMAN RESOURCES ADMINISTRATION

# VOL/BEC PROGRAM

**Announcement**

# Volunteer Opportunity in: Fisheries (EmprendeMar Program)Dirección de Science Directorate – Fisheries Project

**Application deadline:** September 25

**Start date**: October 1

**Duration:** 90 days

**Introduction**

# The project **“Blue Galapagos: a Think Tank to build resilience for the well-being of both people and the marine ecosystems of the Eastern Tropical Pacific\_BLUE GPS”**, from the Fisheries area of the CDF Science Directorate, requires technical volunteer support linked to the **EmprendeMar Program**, with the purpose of carrying out activities that contribute to the consolidation and positioning of the **Entrepreneurship Community of the Galápagos Sea System**.

**Volunteer Conditions**

The Charles Darwin Foundation (CDF) will provide the equipment and materials necessary for the development of the project, as well as logistical support for field trips to other islands. Technical guidance will also be provided by the CDF scientific team, in accordance with institutional policies and procedures.

The volunteer will be under the supervision of the project’s lead scientist and will follow the schedule assigned by CDF. It is mandatory to respect the Internal Regulations, the CDF Procedures Manual, and strictly comply with the rules of the Galapagos National Park Directorate (GNPD) during field activities.

**Required Profile**

# Bachelor’s degree in business administration, business development, economics, or related fields.

# At least two years of experience related to the development of ventures and businesses in rural areas, preferably in the fisheries value chain.

# Knowledge of the **BusinessModel Canvas** and **Lean Start-up** methodology for the design of business models and plans.

# Experience using innovation methodologies in business and tools such as **Design Thinking, Customer Development, AI,** and other trends to support successful ventures.

**Desirable Competencies**

# Experience teaching and advising adults on business-related topics, with an emphasis on rural communities.

# Experience in data management and analysis, as well as financial evaluation methods for small businesses and microenterprises.

# Proficiency in Spanish and advanced knowledge of English; the ideal candidate can communicate effectively both in writing and orally in both languages.

# Experience using methodologies to promote creativity, innovation, and teamwork.

# Experience with collaborative platforms, startup incubators/accelerators, and other innovative strategies.

# Experience writing business plans, business model narratives, and investment plans.

# Experience working in interdisciplinary and multicultural environments.

# Preferably, knowledge of the Galapagos and mainland Ecuador coastal seafood system and its value chains.

**Responsibilities**

The volunteer will support the following key activities under the direct supervision of **MSc. Félix Burgos, Advisor for Bio-business and Innovation**:

# Support and coordinate local activities and events for positioning the **Entrepreneurship Community of the Galapagos Sea Food System**.

# Provide technical support in business and innovation topics to the group of fishers using the Traceability System in Galapagos.

# Advise entrepreneurs in the development of business models, writing business plans, and conducting financial evaluations of ventures linked to the **EmprendeMar Program**.

# Collect, systematize, and report impact indicators related to the progress of ventures linked to EmprendeMar.

# Participate in, organize, and document technical support meetings that contribute to strengthening the Entrepreneurship Community of the Galapagos Sea Food System and entrepreneurs linked to EmprendeMar.

# Identify new ventures and provide technical support in the creation and development of innovative business initiatives with triple impact (economic, social, and environmental), including social innovation ideas that seek to transform the seafood system into one that is resilient, autonomous, fair, and prosperous.

# Support the continuous generation of communication content to showcase project activities and impact.

**Benefits for the Volunteer**

# Provision of uniform.

# Accident insurance.

**How to Apply**

Interested individuals must complete the online form available at the following link: <https://forms.office.com/r/jf7Y7gAJfm>, attaching the required documentation according to the instructions provided therein.

Please note that it is mandatory to respect the completion guidelines, deadlines, and required formats for the attachments.

Only applications that fully comply with all the criteria regarding profile, format, documentation, and content will be considered.